

Technology Lawyers or Lawyer Technology?

Established in 2013 as a company that puts a good collaboration with clients on the first place, Cazacu-Manolache-Popa Law Firm (CMP Lawyers) manages to obtain a 20% constant growth annually. Company allies with Microsoft and Risksoft in order to cope with the technology challenges and adopts Office 365 for communication and collaboration. The entire team agenda got synchronized in Microsoft cloud, and meetings become more pleasant and efficient with Skype for Business.

CMP Lawyers is the association of three lawyers with entrepreneurial spirit. The firm covers multiple areas of expertise in corporate legal affairs. Clients are 90% medium and large companies operating in various fields: FMCG, oil and gas, agriculture, energy, constructions, automotive a.s.o.

Since the launch in 2013, CMP Lawyers has based on technology to achieve modern workflows, mobility and productivity. With help from Risksoft, CMP Lawyers adopted Microsoft Office 365 for communication and collaboration. Currently, CMP Lawyers makes intensive use of Microsoft Office 365 to manage e-mails, to share documents within the team, as well as in the relationships with their clients.

I understood relatively fast that Office 365 enables, through easy access to information and team work, a quick response and a better execution time.

Adrian Manolache:
Partner at CMP Lawyers

The firm developed in SharePoint Online a complex library of documents and specific collaborative work flows to track the circulation of information, the modifications made and the versions of every document. Also, the schedule and information are synchronized on all the devices used: computers running on Windows or iOS, tablets and mobile phones, which brings them more mobility and important time savings.

The time saved goes into business development, whether this means establishing/maintaining relationships with clients, or reviewing a specific case. That allows CMP Lawyers to achieve a high level of client satisfaction with 85% of their clients working together on multiple long-term projects. Also, the company obtain yearly a 20% constant business growth.

The cloud technology met our expectations best, in terms of both versatility and mobility, and less trouble as far as the management and initial investment was concerned.

Adrian Manolache:
Partner at CMP Lawyers